Family & Friends Script

Hey (Homeowner), How are you?..... How have you been?..... Well, I'm not sure if you knew but I'm working with Sustainable Solar now. Let me ask you, have you ever looked into going solar before? (LET THEM SPEAK AND EXPLAIN)

Well, most people don't know this but going solar could save you anywhere from 20-40% on your electricity bill per month and there are quite a few incentives that you could benefit from as well. Some people receive anywhere from 5-10,000 back from the incentives alone and the best part of it is that there's no out of pocket expense. The only thing is, not every house qualifies for solar unfortunately, there are many different variables.

Let's set up a consultation and see if your house qualifies or not. What's the best time for you, would it be weekdays or weekends? Do mornings or afternoons work best? Awesome, so would (Two Times Ex: 10am, 12pm or 4pm, 6pm). Ok, perfect, so I have you for (repeat scheduled time and date for the person) all set for you!! If you could please have a copy of your electric bill available and ready. Thanks, look for to seeing you then!!!