



3 Way Call Script Recruiting

You:

Hey (prospect), as you know, I just started working with Sustainable Solar and as you know I'm really excited. I know that solar is a booming industry and there's a large opportunity in New York City but I don't know much more than that. I do know my manager has been working in the solar industry for about 8 years, he's been making 6 figured for the past few years and he's helping a lot of people how to do the same thing, including me.

I know he's really busy and probably in an appointment right now but let's see if I can get them on the phone really quick.

Success Coach:

Hey (prospect). How are you? As you know, (consultant) just got started with us and I really like their excitement. I'm sure they're going to do a great job and have a lot of success. I know (New Consultant) has told me you had interest in working in the solar industry. Is that correct? (let them answer) Perfect. Have you ever worked in sales before? (Let them answer) I'm not sure if you're aware. Solar Consultants make 100k a year. Some people work full time. Some people work on a part time basis. Through our process, we teach people how to do it from home.

Let me ask, if I sent you a link, would you watch it? (if they say, yes) Perfect, Consultant will send you the link. If you're interested, text the consultant and we will jump back on the line. If you're not, that's fine. It was a pleasure speaking with you.

If they are interested after watching the video, Invite them to one of 3 meetings. Get back on the 3-way.

Hey Prospect, what did you like best of the presentation? (Whatever they mention, zero in on that) Yes that's exactly what we specialize in. We also teach, coach and train people just like yourself how to make 6 figures from home on a part time or full-time basis. Hey Prospect, space is usually limited, if I gave you a ticket to our Sip & Solar Event, would you show up?

-Live Event- (1st option) Corporate Networking Event where we go over the information for the company.

-Zoom (2nd option) –

-In person presentation (3rd option)- 1-on-1 or 2-on-1